

BUY **Shriram Finance**

Your success is our success

Continues to impress; reiterate BUYBFSI - NBFCs ▶ Result Update ▶ **October 27, 2023****TARGET PRICE (Rs): 2,195**

SHFL reported a good overall performance in Q2, with strong growth momentum in non-CV loans leading to a robust ~20% YoY and ~5% QoQ AUM growth to Rs 2,026bn. Favorable product mix and lower carry cost from liquid cash sprung a surprise on the NII front, but prudent write-off-led higher credit cost resulted in PAT coming in at Rs17.5bn, broadly in line with our estimate; asset quality continued to improve, with sequential decline in GS3/NS3. Overall, SHFL continues to deliver an impressive performance, with growth, profitability and asset quality coming in line with or better than Management guidance. To reflect the Q2 development, we have adjusted our FY24-26 estimates, resulting in a broadly unchanged EPS/BVPS. We reiterate our BUY on the stock, with Sep-24E TP of Rs 2,195/share (FY25E P/BV: 1.5x).

Shriram Finance: Financial Snapshot (Standalone)

Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E
Net profits	37,941	59,794	73,808	88,236	1,07,248
AUM growths (%)	9.1	15.9	18.7	16.4	16.6
NII growths (%)	11.0	27.5	18.0	20.0	18.9
NIMs (BS) (%)	8.3	10.3	10.6	10.9	11.1
PPOP growth (%)	13.0	26.5	16.7	21.6	20.0
Adj. EPS (Rs)	115.6	168.1	197.1	235.7	286.4
Adj. EPS growth (%)	1.1	45.3	17.3	19.5	21.5
Adj. BV (INR)	1,035.3	1,162.8	1,252.9	1,431.7	1,693.9
Adj. BVPS growth (%)	11.3	12.3	7.7	14.3	18.3
RoA (%)	2.2	3.1	3.4	3.5	3.6
RoE (%)	11.7	15.5	16.3	17.1	18.1
P/E (x)	15.5	10.7	9.1	7.6	6.3
P/ABV (x)	1.7	1.5	1.4	1.3	1.1

Source: Company, Emkay Research

Delivers NII beat, slightly lower PAT on prudent write-off

SHFL delivered 22% YoY and 10% QoQ growth in calculated NII (6% better than our estimate), largely driven by asset-yield improvement on account of favorable product mix changes and reduced carry cost owing to reduction in excess liquid cash. However, at Rs17.5bn, PAT came in ~2% lower than our estimate on account of higher write-off (Rs 8.4bn) led credit cost of Rs 11.3bn. Asset quality continued to show improvement with GS3/NS3 reducing sequentially. Overall, the Q2 results mark another impressive quarter for SHFL, as regards performance delivery (Exhibit 2).

Investments in tech, employees and physical infra continue

The company continues to invest in technology, branch infra and employees for future growth and has not opted for short-term profit boost from the current strong NII. The company has added 5k employees in Q2 and will be adding another 1.5-2k employees in the next 6 months; this is expected to increase the sourcing flow. SHFL has introduced its 'ShriramOne' app, which would offer multiple products and is expected to increase customer engagement, ultimately leading to increased repeat customers and improved experience of existing customer. Company is also exploring/onboarding a fintech partnership, to extend credit to NTC and supply-chain finance. Its partnership with Paytm would see business commencing post completion of tech integration in the next 2 weeks. Going forward, Management maintains its guidance of 8.5% NIM and ~17-18% AUM growth for FY24. Given the developments in H1 and stable funding cost outlook ahead, the guidance appears to be slightly conservative

We reiterate BUY with largely unchanged estimates

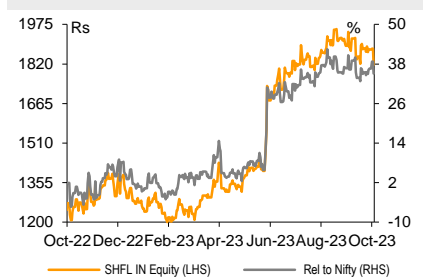
We adjust our FY24-26 estimates to reflect Q2 developments. This results in a ~2-3% increase in AUM and PPOP; however, some minor adjustments in other income and credit cost mean that our PAT, EPS and BVPS estimates stay broadly unchanged. We roll forward our TP to Sep-24E, resulting in TP increasing to Rs2,195/share (from Jun-24E TP of Rs 2,135), thus implying FY25E P/BV of 1.5x. We reiterate our BUY, as a gradual re-rating of the stock should endure, as it continues to deliver improving performance on growth, profitability and asset quality (Exhibit 4 & 5).

Target Price – 12M	Sep-24
Change in TP (%)	2.8
Current Reco.	BUY
Previous Reco.	BUY
Upside/(Downside) (%)	22.1
CMP (26-Oct-23) (Rs)	1,797.6

Stock Data	Ticker
52-week High (Rs)	1,975
52-week Low (Rs)	1,190
Shares outstanding (mn)	375.4
Market-cap (Rs bn)	675
Market-cap (USD mn)	8,109
Net-debt, FY24E (Rs mn)	63,130
ADTV-3M (mn shares)	1
ADTV-3M (Rs mn)	2,507.1
ADTV-3M (USD mn)	30.1
Free float (%)	-
Nifty-50	18,857
INR/USD	83.2
Shareholding, Sep-23	
Promoters (%)	23.4
FPIs/MFs (%)	54.7/15.2

Price Performance

(%)	1M	3M	12M
Absolute	(4.6)	(1.2)	47.7
Rel. to Nifty	(0.5)	3.6	38.3

1-Year share price trend (Rs)**Avinash Singh**

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Exhibit 1: Actual vs Estimate

(Rs mn)	Actuals	Estimates (Emkay)	Variation vs. Emkay	Comment
AUM	20,26,410	20,10,065	1%	
Disbursement	3,41,920	3,27,236	4%	Beat due to strong disbursement across product segment
NII	47,072	44,269	6%	NII beat led by reduction in negative carry on the balance sheet (utilization of excess cash buffer)
PPoP	34,808	33,101	5%	Beat due to improved NII
PAT	17,508	17,822	-2%	PAT miss driven by higher than expected credit cost
GS3	5.8%	6.00%	-21bps	
NS3	2.9%	2.8%	7bps	

Source: Company, Emkay Research

Exhibit 2: Quarterly result snapshot

Rs mn	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	YoY	QoQ
Net Interest Income	38,321	42,372	42,764	42,773	47,072	22.8%	10.1%
Other Income	3,616	2,572	2,506	2,398	2,354	-34.9%	-1.8%
Operating Expenses	11,999	11,928	14,459	13,908	14,618	21.8%	5.1%
Provisions	8,976	9,173	11,846	8,786	11,286	25.7%	28.4%
Credit costs	2.2%	2.1%	2.6%	1.9%	2.3%	12bps	43bps
PBT	20,962	23,844	18,964	22,476	23,523	12.2%	4.7%
Tax	5,411	6,074	5,881	5,722	6,014	11.1%	5.1%
Tax rate	25.8%	25.5%	31.0%	25.5%	25.6%		
PAT	15,551	17,770	13,083	16,754	17,508	12.6%	4.5%
Total AUM	16,93,591	17,74,980	18,56,829	19,32,147	20,26,410	19.7%	4.9%
Net worth	4,06,218	4,24,202	4,33,066	4,49,262	4,60,347	13.3%	2.5%
GS3	6.31%	6.29%	6.21%	6.03%	5.79%	-52bps	-24bps
NS3	3.32%	3.20%	3.19%	2.89%	2.90%	-42bps	1bps
PCR	49.1%	50.7%	50.1%	55.2%	53.1%	404bps	-206bps

Source: Company, Emkay Research

Exhibit 3: Changes in Estimates

Y/e Mar (Rs mn)	FY24E			FY25E			FY26E		
	Earlier	Revised	% change	Earlier	Revised	% change	Earlier	Revised	% change
Disbursement	13,07,373	13,34,653	2.1%	15,17,442	15,61,323	2.9%	17,88,808	18,25,535	2.1%
AUM	21,49,969	22,04,750	2.5%	24,70,842	25,65,701	3.8%	28,73,693	29,92,200	4.1%
Net Interest Income	1,89,299	1,93,631	2.3%	2,22,257	2,32,186	4.5%	2,62,629	2,75,912	5.1%
PPOP	1,42,342	1,44,032	1.2%	1,69,670	1,75,125	3.2%	2,03,896	2,10,230	3.1%
PAT	73,717	73,808	0.1%	88,473	88,236	-0.3%	1,07,002	1,07,248	0.2%
EPS	197	197	0.1%	236	236	-0.3%	286	286	0.2%
BV	1,287	1,287	0.0%	1,471	1,471	0.0%	1,694	1,694	0.0%
Networth	4,81,702	4,81,773	0.0%	5,50,710	5,50,597	0.0%	6,34,172	6,34,250	0.0%
Disbursement growth	16.9%	19.3%	244	16.1%	17.0%	92	17.9%	16.9%	(96)
AUM growth	15.8%	18.7%	295	14.9%	16.4%	145	16.3%	16.6%	32
Total PCR as a % of AUM	50.00%	50.00%	-	50.00%	50.00%	-	50.00%	50.00%	-
NIM	10.6%	10.7%	5	10.8%	10.9%	10	11.1%	11.2%	10
Opex-to-AUM	2.9%	2.9%	(5)	2.8%	2.8%	(4)	2.8%	2.8%	1
Cost-to-Income	29.1%	28.7%	(34)	27.9%	27.7%	(25)	26.6%	26.9%	26
Credit Cost	2.07%	2.12%	5	2.10%	2.28%	18	2.15%	2.28%	13

Source: Company, Emkay Research

Exhibit 4: Valuation

	CMP/TP (Rs/sh)	Upside	Mkt Cap (Rs bn)	P/BV			P/E			RoA			RoE			Book Value (Rs/sh)			Adj. EPS (Rs)		
				FY24E	FY25E	FY26E	FY24E	FY25E	FY26E	FY24E	FY25E	FY26E	FY24E	FY25E	FY26E	FY24E	FY25E	FY26E	FY24E	FY25E	FY26E
At current market price	1798	22.1%	674.9	1.4x	1.3x	1.1x	9.1x	7.6x	6.3x	3.4%	3.5%	3.6%	16.3%	17.1%	18.1%	1,252.9	1,431.7	1,693.9	197.1	235.7	286.4
AT target price	2195			1.8x	1.5x	1.3x	11.1x	9.3x	7.7x	3.4%	3.5%	3.6%	16.3%	17.1%	18.1%	1,252.9	1,431.7	1,693.9	197.1	235.7	286.4

Source: Company, Emkay Research

Exhibit 5: SOTP-based valuation

Entity name	Mar-25E BVPS (Rs)	No. of shares (mn)	Target Multiple (x)	Holdco Discount	M-Cap Estimate (Rs mn)	Price per share (Rs)
Shriram Finance (Standalone) - A	1,432	374	1.5	0%	7,97,530	2,130
Shriram Housing (Standalone) - B	46	374	2.0	15%	29,056	66
Shriram Finance Valuation (Rs mn) = A+B						2,195

Source: Company, Emkay Research

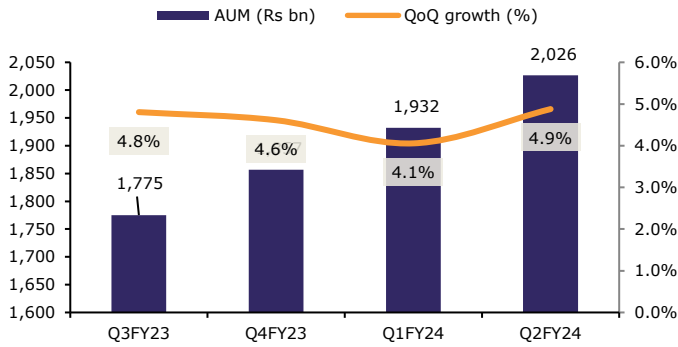
Exhibit 6: Quarterly AUM trend – The PV and Personal loan segments deliver good growth sequentially

AUM trend (Rs bn)	Q3FY22	Q4FY22	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24
Commercial Vehicles	810	828	851	877	906	933	959	984
Passenger Vehicles	263	270	282	300	318	339	363	397
Construction Equipment's	128	130	132	134	139	144	146	151
Farm Equipment's /Tractor	32	33	32	33	33	35	34	35
MSME	170	170	162	169	177	191	200	213
Two Wheelers	88	88	84	85	100	104	100	104
Gold	41	41	42	44	44	45	50	54
Personal Loans	35	42	44	51	58	67	79	88
Others	2	1	1	1	1	0	0	0
Total	1,568	1,602	1,630	1,694	1,775	1,857	1,932	2,026

Source: Company, Emkay Research

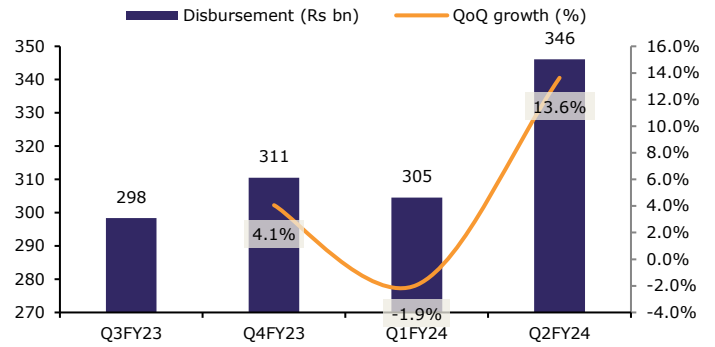
Results in Charts

Exhibit 7: AUM growth led by strong disbursements across the product segment



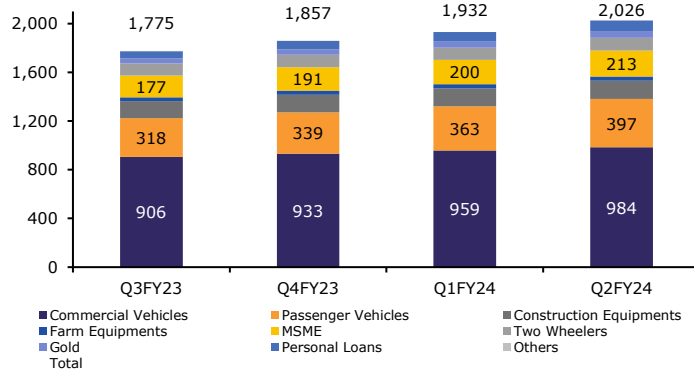
Source: Company, Emkay Research

Exhibit 8: Robust growth in PVs drives a 13.6% QoQ growth in disbursements during Q2FY24



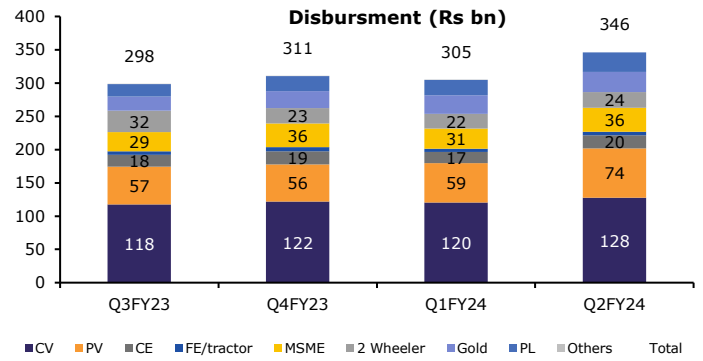
Source: Company, Emkay Research

Exhibit 9: Commercial Vehicles dominating the AUM mix



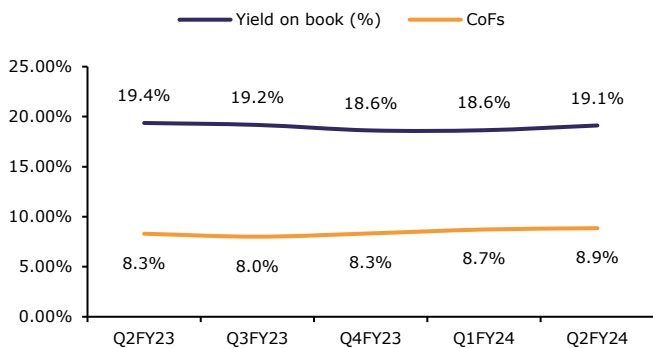
Source: Company, Emkay Research

Exhibit 10: PV segment sees 24% QoQ growth in disbursements



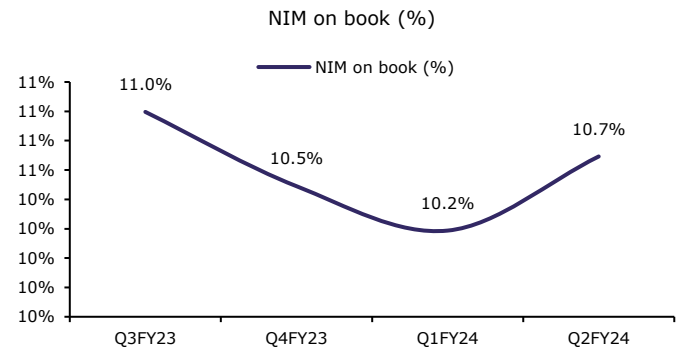
Source: Company, Emkay Research

Exhibit 11: Yield improvement led by shifting product mix towards high yielding product



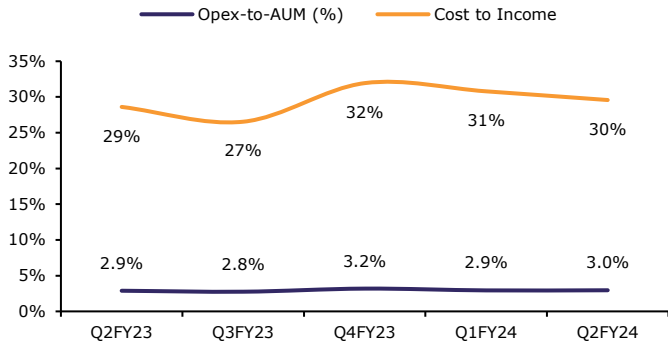
Source: Company, Emkay Research

Exhibit 12: NIMs improvement led by better yields and stable CoFs



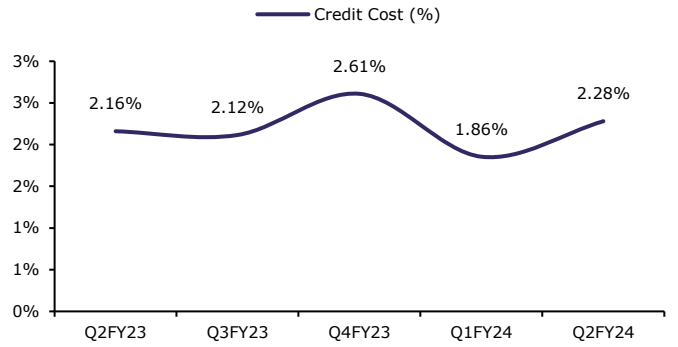
Source: Company, Emkay Research

Exhibit 13: Cost-to-income maintains at similar levels



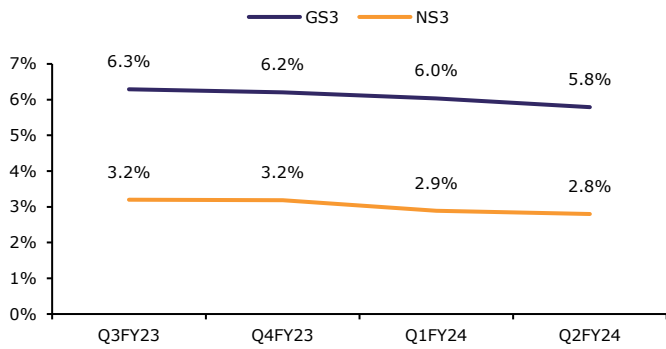
Source: Company, Emkay Research

Exhibit 14: High write-off leading to increased credit cost



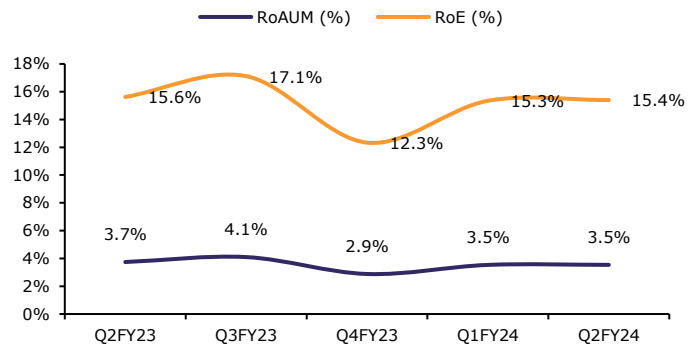
Source: Company, Emkay Research

Exhibit 15: Asset quality remains stable



Source: Company, Emkay Research

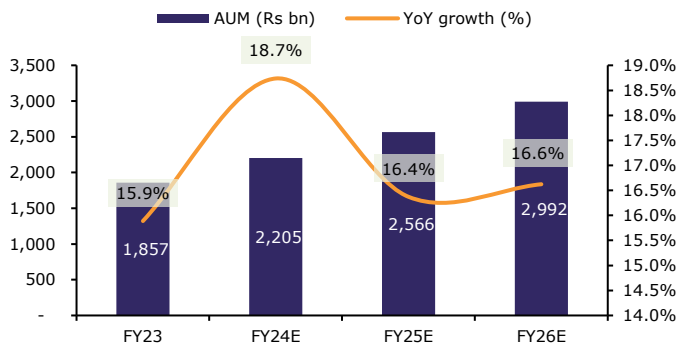
Exhibit 16: RoA and RoE



Source: Company, Emkay Research

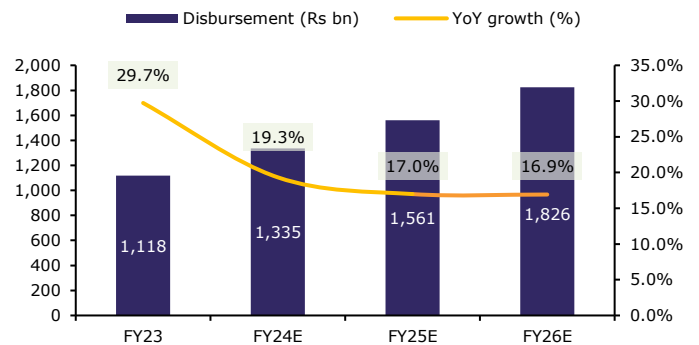
Story in Charts

Exhibit 17: We expect SHFL's AUM to grow to Rs2992bn by FY26E



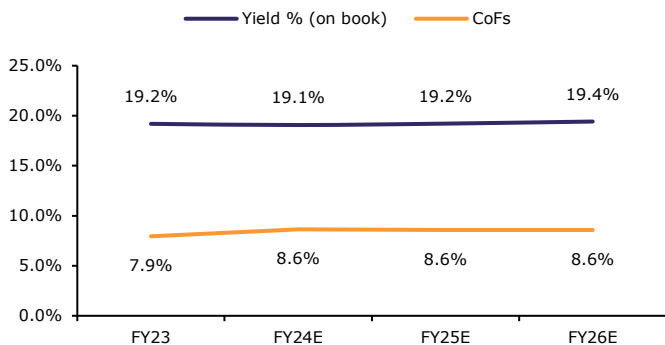
Source: Company, Emkay Research

Exhibit 18: SHFL expected to clock ~19% YoY growth in disbursements during FY24E



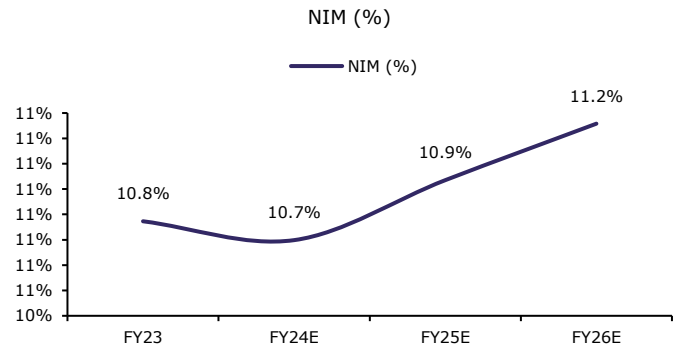
Source: Company, Emkay Research

Exhibit 19: Yield to improve on account of improving mix of higher yielding product



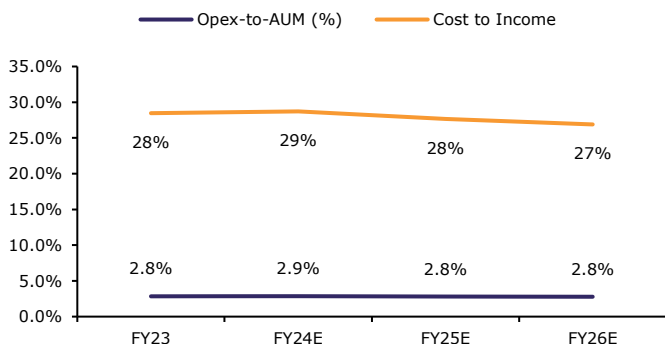
Source: Company, Emkay Research

Exhibit 20: NIMs improvement led by increasing share of high yielding product and stable CoFs



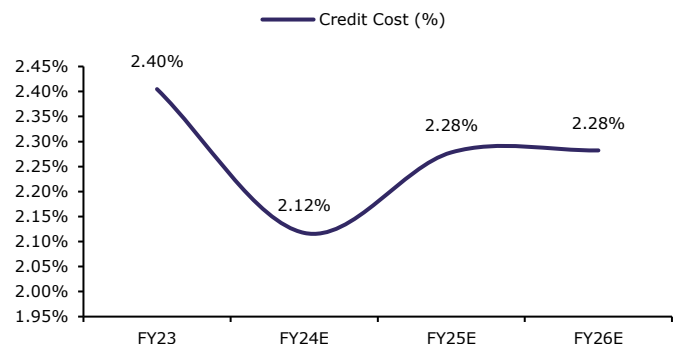
Source: Company, Emkay Research

Exhibit 21: Opex-to-income expected to improve over FY24-26E



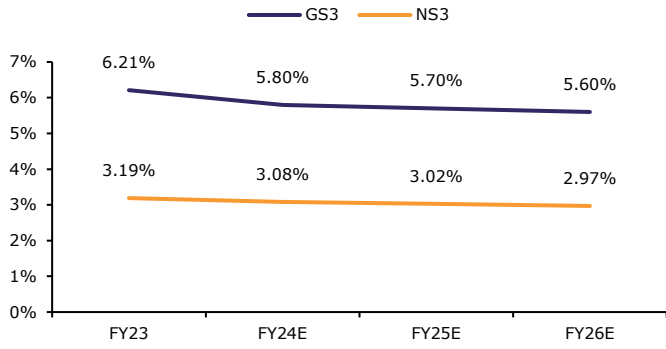
Source: Company, Emkay Research

Exhibit 22: Credit cost to remain at ~2.3% levels



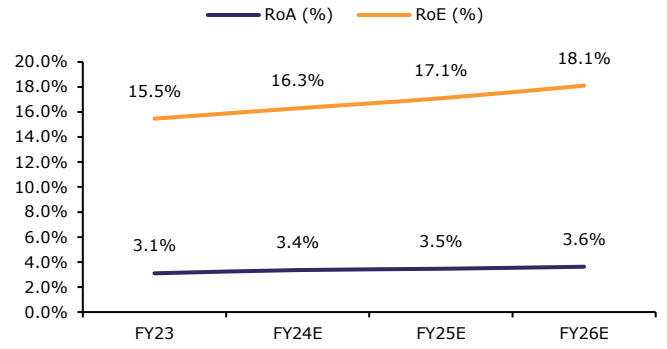
Source: Company, Emkay Research

Exhibit 23: Given SHFL's target customer segment, we expect GS3 and NS3 to remain elevated



Source: Company, Emkay Research

Exhibit 24: Improving NIMs and moderating Credit Costs to result in 3.4% RoA for FY24E



Source: Company, Emkay Research

Management call highlights

Business Update

- The automobile sector has been largely faring well. Performance: CV sales aggregated to ~0.25mn units this quarter vs 0.23mn units in Q2FY23. HCV sales at 93k units grew faster at 17.6% YoY, whereas LCV sales witnessed a marginal increase and Passenger Vehicles registered sales growth of 4.7% in Q2FY23. Utility Vehicles witnessed the fastest growth, of ~23.5%, with demand for non-base models being higher. Two-wheeler (2W) sales are gradually picking up, with encouraging sales of electric 2Ws at ~64k units in the September quarter. Three-wheelers (3Ws) saw strong growth of 62.2% YoY and Tractors' growth endured, at 9.4% YoY.
- CE registered strong growth of 29.26%, with ~27k units in Q2 vs 21k units in Q1. Resilient demand would continue, led by robust consumer demand, rural demand and steady capital expenditure by the Government of India.
- SHFL introduced its super app 'ShriramOne' on IOS and Android which would be a one-stop solution for all financial needs of a consumer. Company has started on-boarding employees on the app and will soon start on-boarding customers too. The App would have features/products like loan repayment, investment insurance, credit score check, etc.
- Disbursement for the quarter stood at ~Rs346bn, registering ~31% YoY growth. Segmental disbursement stood so — CVs: Rs127bn; PVs: Rs73bn; CE: Rs19.7bn; Tractors/farm equipment: Rs5.5bn; MSMEs: Rs35.9; 2Ws: Rs23.6; Gold: Rs30.5bn; and PL: Rs29.1bn. Housing business disbursement stood at Rs16.9bn.
- Borrowings in Q2 stood at Rs1,653.4bn (an increase of ~Rs35bn from the previous quarter). Incremental cost of borrowing stood at 8.7% and was lower than the weighted cost of borrowing at ~8.9%. SHFL has also utilized its excess cash carry and will be maintaining a 3-months' liquidity position. ALM remained positive across product buckets.
- Employee head count stood at 71,373, an addition of ~5k employees. Majority (95-97%) of the fresh employees are FOS (feet on street).
- Provisioning: Stage 1 PD: 7.89% (vs 8.05% in Q1); Stage 2 PD: 18.21% (vs ~18.9%); and LGD: 41.4% (vs 42.32% in Q1). Write-off for the quarter stood at ~Rs8.39bn.
- Share of new vehicle sales in CV disbursement was ~10-12%. Yield improvement was led by the MSME, Gold and Personal Loan product.
- No rate hike was taken in the quarter. NIM improvement was led by product mix and using excess cash on balance sheet, thus reducing negative carry. Yield on new CVs is ~11-13%, on old CVs is 13-15%, and on MSMEs is 14-22%.
- Partnership with fintech – Integration with Paytm to be completed in the next two weeks. Other tie-ups with fintech partners would explore NTC and the supply-chain business.
- PL – disbursed only to existing customers who have already completed one cycle. ATS for customers who have completed one cycle is ~50k and ATS for customers with more than one completion cycle Rs65-75k. Almost 85% of the PL customers are self-employed and small business-men.

Guidance

- AUM growth of ~18-20%, with sustainable NIMs guidance of 8.5% and expects CoFs to remain stable. Margin improvement mainly driven by improved product mix and increasing share of high yielding assets like PL, Used CV, Gold Loan.
- ROE to improve to 16% next year and gradually reach 18% levels.
- USL to be capped at 5% of overall assets.
- Cost-to-income is ~ 26-27%, an improvement led by increased efficiency and branch & product expansion. Credit cost to be at 1.2-1.5% levels

Shriram Finance: Standalone Financials and Valuations

Profit & Loss					
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E
Interest Income	2,48,605	2,86,074	3,37,705	3,99,237	4,70,228
Interest Expense	1,22,668	1,25,458	1,48,231	1,71,960	2,00,036
Net interest income	1,25,937	1,60,616	1,89,474	2,27,277	2,70,193
NII growth (%)	11.0	27.5	18.0	20.0	18.9
Non interest income	9,441	11,956	12,589	14,870	17,366
Total income	1,35,378	1,72,572	2,02,063	2,42,147	2,87,559
Operating expenses	37,788	49,131	58,031	67,023	77,329
PPOP	97,590	1,23,441	1,44,032	1,75,125	2,10,230
PPOP growth (%)	13.0	26.5	16.7	21.6	20.0
Provisions & contingencies	47,485	41,592	42,999	54,342	63,422
PBT	50,105	81,849	1,01,033	1,20,783	1,46,807
Extraordinary items	0	0	0	0	0
Tax expense	12,164	22,056	27,225	32,547	39,559
Minority interest	0	0	0	0	0
Income from JV/Associates	0	0	0	0	0
Reported PAT	37,941	59,794	73,808	88,236	1,07,248
PAT growth (%)	8.5	57.6	23.4	19.5	21.5
Adjusted PAT	37,941	59,794	73,808	88,236	1,07,248
Diluted EPS (Rs)	115.6	168.1	197.1	235.7	286.4
Diluted EPS growth (%)	1.1	45.3	17.3	19.5	21.5
DPS (Rs)	23.4	35.0	43.4	51.8	63.0
Dividend payout (%)	0.0	21.9	22.0	22.0	22.0
Effective tax rate (%)	24.3	26.9	26.9	26.9	26.9
Net interest margins (%)	8.3	10.3	10.6	10.9	11.1
Cost-income ratio (%)	27.9	28.5	28.7	27.7	26.9
PAT/PPOP (%)	38.9	48.4	51.2	50.4	51.0
Shares outstanding (mn)	337.2	374.4	374.4	374.4	374.4

Source: Company, Emkay Research

Asset quality and other metrics					
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E
Asset quality					
GNPL - Stage 3	1,09,766	1,13,822	1,26,261	1,44,398	1,65,448
NNPL - Stage 3	55,051	56,749	63,130	72,199	82,724
GNPL ratio - Stage 3 (%)	6.9	6.2	5.8	5.7	5.6
NNPL ratio - Stage 3 (%)	3.7	3.2	3.1	3.0	3.0
ECL coverage - Stage 3 (%)	49.8	50.1	50.0	50.0	50.0
ECL coverage - 1 & 2 (%)	3.8	3.3	3.1	3.1	3.1
Write-off ratio (%)	0.0	1.6	1.6	1.6	1.6
Total credit costs (%)	3.1	2.4	2.1	2.3	2.3
NNPA to networth (%)	15.8	13.1	13.1	13.1	13.0
Capital adequacy					
Total CAR (%)	0.0	0.0	0.0	0.0	0.0
Tier-1 (%)	0.0	0.0	0.0	0.0	0.0
Miscellaneous					
Total income growth (%)	13.0	27.5	17.1	19.8	18.8
Opex growth (%)	12.9	30.0	18.1	15.5	15.4
PPOP margin (%)	6.4	7.1	7.1	7.3	7.6
Credit costs-to-PPOP (%)	48.7	33.7	29.9	31.0	30.2
Loan-to-Assets (%)	81.1	84.4	86.9	87.3	87.6
Yield on loans (%)	14.6	18.9	19.0	19.2	19.4
Cost of funds (%)	8.9	8.3	8.7	8.6	8.6
Spread (%)	5.7	10.6	10.3	10.6	10.8

Source: Company, Emkay Research

Balance Sheet					
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E
Share capital	3,372	3,744	3,744	3,744	3,744
Reserves & surplus	3,45,675	4,29,322	4,78,028	5,46,853	6,30,506
Net worth	3,49,047	4,33,066	4,81,773	5,50,597	6,34,250
Borrowings	14,51,285	15,79,063	18,51,990	21,55,189	25,13,448
Other liabilities & prov.	21,405	24,509	26,960	29,656	32,622
Total liabilities & equity	18,21,737	20,36,639	23,60,723	27,35,442	31,80,321
Net loans	14,76,890	17,19,846	20,50,564	23,87,375	27,85,516
Investments	86,454	85,651	94,216	1,03,637	1,14,001
Cash, other balances	2,29,680	1,58,174	1,37,085	1,59,093	1,88,340
Interest earning assets	17,93,024	19,63,671	22,81,865	26,50,105	30,87,857
Fixed assets	0	0	0	0	0
Other assets	28,714	72,968	78,858	85,337	92,464
Total assets	18,21,737	20,36,639	23,60,724	27,35,443	31,80,321
BVPS (Rs)	1,035.3	1,192.3	1,286.7	1,470.5	1,693.9
Adj. BVPS (INR)	1,035.3	1,162.8	1,252.9	1,431.7	1,693.9
Gross loans	15,88,027	18,33,384	21,76,912	25,33,306	29,54,421
Total AUM	16,02,269	18,56,829	22,04,750	25,65,701	29,92,200
On balance sheet	15,88,027	18,33,384	21,76,912	25,33,306	29,54,421
Off balance sheet	14,242	23,444	27,837	32,395	37,780
Disbursements	8,62,132	11,18,484	13,34,653	15,61,323	18,25,535
Disbursements growth (%)	65.2	29.7	19.3	17.0	16.9
Loan growth (%)	8.8	16.5	19.2	16.4	16.7
AUM growth (%)	9.1	15.9	18.7	16.4	16.6
Borrowings growth (%)	3.0	0.0	17.3	16.4	16.6
Book value growth (%)	11.3	15.2	7.9	14.3	15.2

Source: Company, Emkay Research

Valuations and key Ratios					
Y/E Mar	FY22	FY23	FY24E	FY25E	FY26E
P/E (x)	15.5	10.7	9.1	7.6	6.3
P/B (x)	1.7	1.5	1.4	1.3	1.1
P/ABV (x)	1.7	1.5	1.4	1.3	1.1
P/PPOP (x)	1.8	1.5	1.2	1.0	0.9
Dividend yield (%)	1.3	1.9	2.4	2.9	3.5
DuPont-RoE split (%)					
NII/avg AUM	8.2	9.3	9.3	9.5	9.7
Other income	0.5	0.6	0.4	0.4	0.4
Securitization income	0.1	0.1	0.2	0.2	0.2
Opex	1.2	1.4	1.3	1.3	1.3
Employee expense	1.3	1.4	1.5	1.5	1.5
PPOP	6.4	7.1	7.1	7.3	7.6
Provisions	3.1	2.4	2.1	2.3	2.3
Tax expense	0.8	1.2	1.3	1.4	1.4
RoAUM (%)	2.5	3.5	3.6	3.7	3.9
Leverage ratio (x)	4.8	4.5	4.5	4.6	4.7
RoE (%)	11.7	15.5	16.3	17.1	18.1
Quarterly data					
Rs mn, Y/E Mar	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24
NII	37,775	41,921	41,810	42,004	45,947
NIM (%)	9.9	10.6	10.2	10.1	10.6
PPOP	29,938	33,016	30,810	31,262	34,808
PAT	15,551	17,770	13,083	16,754	17,508
EPS (Rs)	46.13	49.94	34.94	44.75	46.76

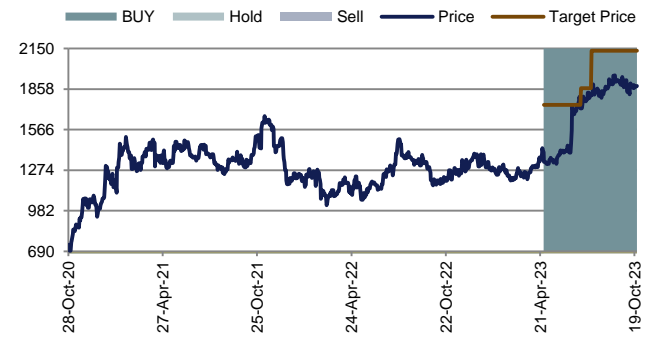
Source: Company, Emkay Research

RECOMMENDATION HISTORY - DETAILS

Date	CMP (INR)	TP (INR)	Rating	Analyst
28-Jul-23	1,818	2,135	Buy	Avinash Singh
08-Jul-23	1,719	1,865	Buy	Avinash Singh
28-Apr-23	1,333	1,745	Buy	Avinash Singh

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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